## [Jindow

Comfort Finally Has An ROI!

Indow recently completed testing at Portland State's Green Building Research Laboratory, which found some surprising insights:


| Pilot Homes | Natural gas usage <br> Before Indow inserts (Therms) |  | Natural gas usage <br> After Indow inserts (Therms) |  | SaV/ngS (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Modeled | Measured | Modeled | Measured |  | Measured |
| N. Portland | 408 | 511 | 318 | 453 | $22 \%$ | $11 \%$ |
| McMinnville | 502 | 531 | 445 | 385 | $11 \%$ | $27 \%$ |
| Vancouver | 421 | 452 | 384 | 349 | $9 \%$ | $23 \%$ |
| Milwaukie | 469 | 510 | 436 | 438 | $7 \%$ | $14 \%$ |
| AVERAGES | 450 | 501 | 396 | 406 | $9.8 \%$ | $19 \%$ |

"The important result from this table is that, in the aggregate, the homes are anticipated by the model to save roughly $10 \%$ on their natural gas bills. The fact that the average measured savings was nearly double this (at 19\%) might be a direct result of the thermal comfort benefits of the Indow inserts. Specifically, since the interior window surface of the Indow product is much warmer than would be the inner surface of the single pane of glass, the occupant within the building will feel warmer standing next to the Indow window insert, than standing next to a single pane of glass even if the room air temperature is the same in both cases. As a result, the occupant is more likely to operate their home heating system at a lower thermostat setting after the Indow inserts are installed."

## YES! INDOW INSERTS SAVE MORE MONEY THAN EXPECTED BECAUSE IT MAKES PEOPLE SO COMFORTABLE.

## Here is why Indow inserts should be included in every energy efficiency program

- Indow inserts effectively reduce heating energy consumption by almost $20 \%$ delivering superior comfort that keeps customers from dialing up their thermostats
- Homeowners almost always identify their windows as the source of their energy loss and discomfort. Effective energy efficiency programs will embrace this customer desire (rather than arguing with it) and complete whole home weatherization projects by offering Indow inserts
- If you insulate the whole home but do nothing about their windows they will still be suffering from cold drafts and will end up miffed at the utility and home performance contractors.

CHECK OUT THE FULL REPORT: www.indowwindows.com/research-development/psu-interior-storm-windows/

